

Annual Report 2018/2019

“**UNITED
AGAINST
HARDSHIP**”

**South Australian
Financial Counsellors
Association**



The South Australian Financial Counsellors Association (SAFCA) is the professional association for Financial Counsellors in South Australia.

We resource and support the financial counselling and low-income support sectors, which employ directly and indirectly over 500 individuals. These workers provide a much needed and valued service to all South Australians.

Financial Counsellors assist some 30,000 – 35,000 financially vulnerable South Australians every year. This includes people receiving benefits and pensions, on a low income and people with high levels of debt.

SAFCA provides the professional development needed by Financial Counsellors to keep up with the latest developments in such areas as banking, utilities and debt collection practises.

We also advocate directly to government and industry on behalf of the clients of Financial Counsellors.

Financial Counsellors assist South Australians in financial difficulty by providing information, support and advocacy. Their services are free, independent and confidential.

SAFCA ebulletin

The SAFCA Bulletin is a monthly electronic bulletin published for the benefit of SAFCA members, associates and other stakeholders. If you would like to subscribe please email safca@safca.org.au.



TABLE OF CONTENTS

- 2.....Chairperson’s Report
- 3.....Executive Officer’s Report
- 6.....FCA Report
- 7.....PDSAC Report
- 8.....Membership Report
- 10.....Treasurer’s Report
- 12.....SAFCA Conference
- 13.....SAFCA Board and Staff
- 14.....Financial Report

DISCLAIMER

Whilst SAFCA takes every reasonable precaution to ensure the accuracy of the information published in this report, you should confirm the accuracy of the information on which you may seek to rely. SAFCA accepts no responsibility for any loss, damage or consequence arising either directly or indirectly from the information contained herein.

CHAIRPERSON'S REPORT Carolyn Piper

The 2019 AGM sees me completing my first year as the Chairperson for SAFCA and what a great year it's been. I have:

- had the pleasure of welcoming the sector to two state conferences
- chaired the Agency Managers meetings
- met with the new DHS Director Fiona Curnow
- attended the Finance, Risk and Audit Committee meetings (one of which we had to finish in the car park due to a building evacuation)
- supported the Finance, Risk and Audit Committee to undertake the CE performance review
- attended FCA Representative Council meetings both in person and over the phone
- met with Minister Lensink's advisory staff
- chaired the Agency Funders meeting
- interviewed and appointed a new independent board member
- continued to support the PDSAC.

The board continues to work hard in many areas:

- increasing and supporting the membership
- advocating within the sector for both its own longevity and for pertinent issues arising from the work of our members
- working and delivering on our Strategic Plan
- ensuring good governance of SAFCA as an entity.

The work as mentioned above could not be achieved without the collaboration of the subcommittees.

Our three independent board members have brought a wealth of knowledge and richness to board discussions and decisions which, in the long term, will see the board grow in its capabilities and strategic planning.

Many thanks to all the board members, both sector and independent, for your contribution and dedication throughout the year, with special mention to Steffany Woolford who, in her role as Deputy Chair, has stepped up to undertake Chairperson's duties whilst I was on leave.

Many thanks also to the staff at SAFCA, Wendy, Sue and Kath, for your hard work and commitment.



EXECUTIVE OFFICER'S REPORT Wendy Shirley

I am pleased to report on the activities of SAFCA for the previous 12 months in what has been a productive and satisfactory year.

Highlights for the twelve months include:

- 2018 SAFCA State Conference which was considered a great success
- An increase to SAFCA funds of some \$36,000 through the completion of project work and the conference
- A 92% satisfaction rate from within our membership on the services we provide
- The continued integration of NT financial counsellors and financial capability workers as members of SAFCA
- A range of advocacy activities for the benefit of financially vulnerable South Australians and Northern Territorians
- An active SAFCA Board comprised of elected and independent members
- Passionate and committed financial counsellors on advisory groups covering professional development and advocacy, both in SA and NT.

The following describes in more detail the activities of the Association in the past twelve months.

Governance

SAFCA Board

During the year we lost one of our valued independent Board members, Ella McDougall. Ella provided expert legal advice for the board. We thank Ella very much for her input as a director.

We then recruited for a new Independent Director with legal qualifications. We are pleased to announce that Simon Gilbert-Kent has accepted our invitation to join the SAFCA Board. He joins our two other independent directors, Susan Wallace and Ian Walker.

Along with our elected members, Chair Carolyn Piper, Rosalyn Williams, Astra Fleetwood, Steffany Woolford, Meredith Nelson, Sarah Lumsden and Kerry White, we have a full and very active Board, working in the best interests of SAFCA members and their clients.



Funding

We are now in the second year of the second term of funding from DHS. New reporting measures have been developed with our input. This term is for three years, with a further three years pending. We received only \$135,000 from the Government to undertake capacity building and systems advocacy on behalf of financial counsellors in SA.

We only received \$14,000 from NT sources to provide SAFCA services assisting NT financial counsellors, which is unsustainable.

Funding from other sources such as projects undertaken and the SAFCA Conference and a lean administration gave us a surplus of \$36,000 for the year, bringing our retained earnings to \$210,000.

Member Support

Membership grew to 145 South Australian members and 42 Northern Territory members. Those numbers include 150 financial counsellors across the state and territory.

SAFCA 2018 State Conference was considered a great success by those attending, including our conference

funding partners. Tim Costello AO was an inspiring speaker, as was Cassandra Goldie, the CEO of ACOSS. 95% of members attending expressed satisfaction with the Conference.

The 2019 Conference has also been held, but that is outside of this 2018/2019 financial year report.

SAFCA worked to the full implementation of national rules in 2016/17 including the first compliance audit of members' professional development and supervision requirements. Those rules have been under review in the 2018/19 year.

The results of a survey to our membership showed a 92% satisfaction rate with the services we provide.

Engagement

SAFCA works closely with financial counselling agencies and engages with financial counselling funding bodies and the Minister to ensure a cohesive delivery of the financial counselling landscape.

We work with many other organisations both within and outside of the community sector to have input into policy and decision making. We have been very active in 2019 with SA Power Networks and Australian Gas Networks on their 5-yearly "resets" which determine how much these monopolies can charge South Australians.

SAFCA has successfully applied for a \$120,000 grant as part of a consortium group to analyse and provide feedback to the Australian Energy Regulator on SAPN's reset. SAFCA is the lead agency for this project.

SAFCA continues to work with SACOSS, FCA and other state associations to improve and promote the profession of financial counselling.

Advocacy

SAFCA established an SA Advocacy Advisory Group (AAG) in 2018 /19 and developed terms of reference which have been accepted by the SAFCA Board. Susan Wallace, one of SAFCA's independent board members, chairs this group. The AAG advocates on behalf of financial counsellors and their clients and for the agencies that employ financial counsellors in the following ways:

- We contributed to the review of financial counselling funding through the Sylvan Review.
- Together with SACOSS, Uniting Communities, the Alliance for Gambling Reform, Pokies Anonymous and the University Adelaide, we continue to advocate on problem gambling.

We have also been active in the following areas:

- Providing a submission to ASIC re the Responsible Lending Guideline review
- Requesting ASIC use its powers of intervention to prohibit the CIGNO model
- Participating in the "Stop the Debt Campaign" around pay day loans legislation
- Contributing to responses on the Energy Retailer Hardship Guidelines
- Commenting on Guide to Assisting Clients with Small Business Debts
- Exploring the potential for accepting a My Budget invitation to develop better understanding and relationships with FCs.



FCA CEO Fiona Guthrie chats with SAFCA EO Wendy Shirley, Board Member Astra Fleetwood and Chair Carolyn Piper

In addition, SAFCA Advocacy Advisory Group members have been very generous with their time and knowledge in assisting other financial counsellors with issues that have required assistance. We thank them for their contributions to the profession.

NT Financial Counsellors as Members of SAFCA

The NT Branch of SAFCA has also recently established a member committee to advise on professional development and supervision, and also advocate for their clients in the territory.

This body has had its terms of reference approved by the Board and will provide advice around professional development needs and advocacy submissions. Members have been active on telco and power issues throughout the year, as well as providing wording and case studies to put to ASIC about the CIGNO model.

In lieu of their own association, SAFCA believes this advisory group will provide the expertise required to ensure the needs of NT financial counsellors and financial capability workers are met.

Challenges Ahead

As I stated in my 2018 report to the SAFCA AGM, both the Association and the agencies employing financial counsellors are underfunded and people waiting to see a financial counsellor are finding it difficult to get an appointment. Industry funding is very much needed, and hopefully the Government will adopt the recommendations of the Sylvan Review that requires the banking industry to provide funding.

The transition of DCP clients to NGOs saw a funding increase to financial counselling of \$700,000 and we are unsure at this point as to whether this will be sufficient. As of this AGM, only 59 clients from 50 families have transitioned, which is slower than the 120 expected.

Thank you!

To all our passionate and hard working members, thank you for your input throughout the year. We hope we provide you with much needed support, whilst working within the limited means that we have.

To the SAFCA Board and our two SAFCA staff in 2018/19 Sue Mackenzie and Kath Crossley – a great vote of thanks from me. I would also like to thank the

members that assist us on the various committees and working parties, and those that provide us with case studies and input into issues.

A vote of thanks to agency managers both in SA and the Territory. They continue to be very supportive and good to work with.

We are working very well as a team and continue to improve on our service to our members and to financially vulnerable South Australians and North Territorians.



Independent Board Members Susan Wallace and Ian Walker



Strategic Plan 2019

VISION A fully professionalised member, providing valued services, in a securely funded sector.
MISSION SAFCA is the peak organisation for financial counsellors in South Australia and the Northern Territory, promoting excellence in the financial counselling sector.

FUNDING	MEMBER SUPPORT	ENGAGEMENT	ADVOCACY	GOVERNANCE
<p><i>To achieve adequate and sustainable funding for SAFCA and the sector.</i></p> <ul style="list-style-type: none"> • Achieve adequate and sustainable government funding for SAFCA and Financial Counselling service delivery. • Encourage industry to partner with SAFCA, agencies and training providers to reflect the value of financial counselling to industry. • Investigate philanthropic, grant and project funding to ensure SAFCA is financially sustainable. 	<p><i>To ensure our members feel supported by SAFCA.</i></p> <ul style="list-style-type: none"> • Implement and maintain professional and sector standards. • Ensure that our South Australian and Northern Territory members are highly satisfied with the service and support they receive from SAFCA. • Ensure good communications with members in both South Australia and Northern Territory. 	<p><i>Engage widely with Financial Counselling Australia and other State Associations, government, agencies, funders, credit providers, utilities and others.</i></p> <ul style="list-style-type: none"> • Work with Financial Counselling Australia and other State Associations to ensure a "team approach" and consistency of message. • Engage with all levels of government to communicate the role and importance of financial counsellors to the community. • Work collaboratively with agency managers on issues important to financial counsellors and their clients. • Engage with industry, RTOs and other organisations to forward the objectives of SAFCA and its members. 	<p><i>Advocate for disadvantaged and vulnerable people in financial difficulty.</i></p> <ul style="list-style-type: none"> • Advocate for financially disadvantaged and vulnerable people in South Australia and the Northern Territory. • Ensure that people who need financial counselling can access the right services. • Positively influence credit and hardship practices in financial services, utilities, telcos and other organisations. • Join with other sector organisations, Financial Counselling Australia and other state associations in campaigning for better outcomes for those experiencing poverty and disadvantage. 	<p><i>Ensure SAFCA is a well governed, strong, adaptive organisation that is valued by members, government, industry and other stakeholders.</i></p> <ul style="list-style-type: none"> • Meet member, stakeholder and funder expectations through accountability, transparency and disclosure. • Maintain clearly defined internal control policies including individual authorities, responsibilities and accountabilities. • Maintain a clearly defined relationship and linkage between the Board and the Executive Officer.

FCA REPORT

Carolyn Piper Astra Fleetwood

The FCA Representative Council is the national body that determines standards for the profession of financial counselling. It ensures a smooth articulation across the seven associations in Australia. It also investigates industry initiatives and determines a national response where necessary.

The Representative Council is made up of 2 members from each state and territory who each have voting rights. As NT members have joined with SAFCA a NT representative is now attending the council meetings, but this does not give us a third vote. SAFCA ensures that the 3 members confer before exercising the 2 votes.

Over the past 12 months, the FCA Representative Council has focused on the following issues:

- National Supervision policy – although this has taken some time, this is near completion with a draft policy being presented at the next Council meeting
- Disciplinary policy – completed
- National Standards of membership
- A Day in the Life – providing politicians and ‘decision makers’ with the opportunity to sit with a financial counsellor for a few hours to observe first-hand the process
- FCA Strategic Plan and the role of the Representative Council – discussions revolving around moving to a best practice/quality framework
- Rural Financial Counsellors – working on building closer relationships
- Banking Royal Commission
- Sylvan Review – see the summary of recommendations on page 11.

SAFCA thanks the FCA and our sister associations for their collegial approach in ensuring the profession of financial counselling continues to be a trusted and valued service to financially vulnerable people around Australia.



Astra Fleetwood,
SAFCA board member

SAFCA PDSAC REPORT

Meredith Nelson SAFCA Board Member

SAFCA works with a small team of experienced financial counsellors to advise it on membership requirements for professional development in SA. It also looks at applications for new supervisors and makes recommendations.

The financial counsellors on the Professional Development and Supervision Advisory Committee (PDSAC) are:

Meredith Nelson	ac.care
Carolyn Piper	Anglicare SA
Anna O'Loughlin	Anglicare SA
Sharon Brinkley	The Salvation Army

As a member of the SAFCA Board, I chair this Advisory Group, and in the 2018/19 membership year, it was supported by Kath Crossley. I would like to thank all the members of the Committee as well as Julianne Fiebig, Susan Cousemaker and Tia Walker for their involvement during the year.

The PDSAC promotes the professional development component of the SAFCA State Conference, as well as other professional development opportunities across SA.

In 2018/19 these included:

- New SAFCA Supervisors and Refresher training
- FCA Family Violence 2 day training
- Mental Health First Aid training in metro and regional SA, as well as Darwin
- Advanced Gambling modules in Adelaide.

In addition, there are many points of PD available on the SAFCA website for online and webinar type training.

The points accrual system for financial counsellors to attain their required 20 points of PD is currently under review. There will very likely be some small changes.

SAFCA currently has some 40 approved supervisors in SA and NT.



Meredith Nelson



Financial counsellors at PD training

Astra Fleetwood
Kerry White

Steffany Woolford
SAFCA Membership Committee

MEMBERSHIP REPORT

SAFCA is the professional body for both South Australian and Northern Territory Financial Counsellors. We provide support to our members around professional development, facilitation of SAFCA approved supervisors, and systems advocacy on behalf of vulnerable clients in those jurisdictions. Financial capability workers (and related job titles) can also join the Association as affiliate members to enjoy the benefits of training at member rates.

Practising financial counsellors are regulated by ASIC regulation, and agencies employing financial counsellors hold exemptions from both the Financial Services and Credit Providers licensing obligations. This is known as the “ASIC license exemption”. All practicing financial counsellors must be a member of, or be eligible to be a member of, the relevant state association. In the case of SA and NT financial counsellors, this is SAFCA.

Our categories of membership are those agreed to by the National Financial Counselling Representative Council and articulated in the National Standards of Membership.

Membership numbers

As of 30 June 2019 our membership numbers totalling **187** comprised of:

Membership:	Full	Ass.	Affiliate	Total
South Australia	88	33	24	145
Northern Territory	17	12	13	42

The 145 SA members (inc 9 rural-based FCs) work in 25 agencies and the 42 NT members work across 8 agencies. The 2018/19 membership year was the second year in which we provided services to Northern Territorians.

Membership fees

SAFCA tries to keep membership fees as low as possible, to reflect salaries and the part time status of

many of our members. The 2017/18 membership fees were \$143 for paid and \$77 for volunteer and non-working members (incl. GST). This compares very favourably with other professional body fees.

We expect our numbers to grow in the 2019/20 membership year.



Membership Committee from left, Kerry White, Astra Fleetwood, Wendy Shirley and Steffany Woolford

Membership audits

Every year a number of our members are randomly chosen to have their professional development points and supervision hours audited for compliance, as per National Rules of Membership. In the 2018/19 membership year, 9 SA and 3 NT members were chosen and 1 SA member was reaudited for the previous year. All thirteen members passed the audit requirements of 20 PD points and 10 supervision hours (6 if working less than 20 hours per week), which was very pleasing.

ASIC License Exemption

The ASIC License Exemption gives agencies employing financial counsellors (incl. volunteers) an exemption from holding a Credit Providers or a Financial Services license if certain provisions are abided by.

The two main provisions are that:

1. there be no charge to clients
2. financial counsellors must be a member of, or be eligible to be a member of, their relevant state association.

SAFCA is confident that all NGO agency financial counsellors are members of SAFCA. From time to time we hear of for-profit organisations advertising financial counselling services and we communicate to them the ASIC regulation. It has always been a lack of knowledge on the part of these companies and we believe our communication has rectified the situation.

We also thank our great cohort of members in South Australia and the Northern Territory for their collegial approach and professionalism. We look forward to providing a full range of relevant profession development and advocacy services in 2019/20.



Sue Mackenzie, SAFCA Membership
and Finance Officer

TREASURER'S REPORT Ian Walker

Before presenting the 2019 financial statements, I'd like to take this opportunity to thank:

- Executive Officer Wendy Shirley for managing SAFCA's operations and supporting the Board
- Finance Officer Sue Mackenzie for keeping the accounts in good order
- Fellow Board members who give up their time to provide guidance and policy direction for SAFCA;
- Fellow Finance Committee members for providing oversight of SAFCA's budget and financial performance
- Independent Auditor Richard Deane who has audited SAFCA's accounts for a number of years.

The financial statements are required to comply with the *Associations Incorporation Act, Australian Charities and Not-for-profit Commission Act* and Accounting Standards.

They comprise:

- A Statement of Financial Performance (ie. income and expenditure)
- A Balance Sheet (ie. what SAFCA owns and what it is owed or owes)
- Explanatory Notes
- Statement from the Board
- Auditor's Report.

The Financial Statements are prepared on what is called the 'accruals method'. This recognises income when earned and expenditure when incurred – not when money is received or when bills are paid. This is why some income is shown as 'carried forward' from the previous year.

For the year ended 30 June 2019, SAFCA's income exceeded expenditure by more than \$36,000.

This surplus is an increase on the surplus achieved in the previous year and a significant improvement on the \$12,550 deficit in our conservative budget and is largely due to:

- increased project and industry funding received during the year (such as funding under the 3-year ICAN Learn agreement)
- higher net income from our 2018 conference (ie.

higher registrations and sponsorship income).

To provide services to its members and strong advocacy, SAFCA is reliant on grant funding from the SA Department of Human Services (DHS) and funding from industry and other bodies in the form of grants, project income and sponsorship income.



Ian Walker, SAFCA Treasurer

Sylvan Review

The recently released report into the *Review of the Coordination and Funding for Financial Counselling Services across Australia* commissioned by the Commonwealth Minister for Families and Social Services, Senator Ruston, contains a number of pertinent recommendations relating to funding.

Amongst other things, the report recommends:

- a national approach to the financial counselling sector
- maintaining government funding at current levels
- additional funding from industry (\$20 million in 2019/20).

These recommendations (see opposite) are warmly welcomed and would enable greater access to financial counselling services for the disadvantaged and vulnerable in our community .

SAFCA's balance sheet at 30 June 2019 shows a strong financial position: assets exceed liabilities by nearly \$210,000.

SAFCA's Assets (ie. what SAFCA owns or is owed by others) of over \$356,000 is mainly comprised of cash in the bank and funds invested.

Liabilities (ie. what SAFCA owes others) is just \$147,000. Much of this is income received in advance including memberships, conference income, and funding from Energy Consumers Australia (where SAFCA is part of a consortium reviewing pricing proposed by SA Power Networks to the Australian Energy Regulator).

The Statement from the Board confirms:

- The Financial Statements present fairly the financial position of SAFCA at 30 June 2019 and its financial performance for the year
- There are reasonable grounds to believe that SAFCA will be able to meet its financial obligations.

And lastly, the Auditor's Report states that, in his opinion, the Financial Statements:

- Provide a true and fair view of SAFCA's financial performance and position; and
- Comply with Accounting Standards and the *Australian Charities and Not-for-profits Commission Regulations*.

Sylvan Review Summary of Recommendations	
1	State, territory and Commonwealth governments convene to initiate the development of a national approach for financial counselling.
2A	Total state, territory and Commonwealth government funding for financial counselling be maintained at current levels and does not decrease.
2B	Additional funding be made available from industry sources, (collected by the Commonwealth Government), to enable access to financial counselling services in Australia to double over the next four years.
2C	Initial contributions from industry of \$20 million to begin in fiscal year 2019-2020 through a voluntary arrangement with the four major commercial banks, to enable the "ramp up" of financial counselling services to commence.
3A	The Commonwealth immediately take steps to establish (by 1 July 2020) an independent body that is responsible for the national cooperative financial counselling effort. This body is to be advised by an Advisory Council of Government, the financial counselling services sector and industry.
3B	The Commonwealth immediately take steps to initiate data analytic work which will underpin a national strategy and enable financial counselling services to be appropriately funded through assessment of need.
4	The Commonwealth, in consultation with small business bodies and the Small Business and Family Enterprise Ombudsman, continue the exploration of small business needs for financial counselling and the best methods to address the identified need for subject matter expert support.
5	State, territory and Commonwealth governments include financial counselling services as a standard part of the broader response for assistance to people affected by natural disasters.
6	State, territory and Commonwealth governments should consider the impact and funding implications for the provision of legal assistance that will flow from significantly increased provision of financial counselling services.

SAFCA CONFERENCE Adelaide 2018

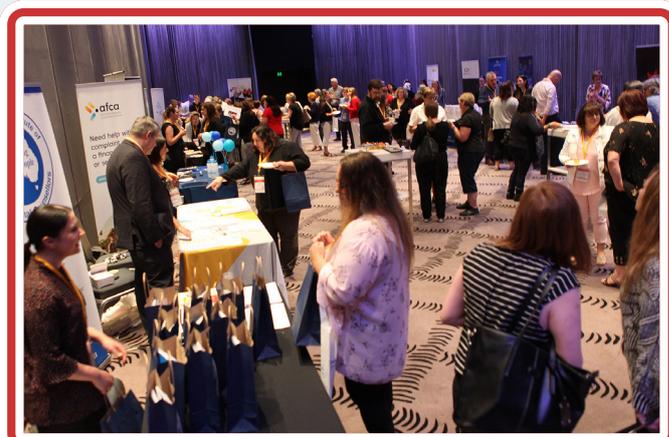
Our 2018 State Conference was held in November at the Hilton Hotel, and was considered by all to be a great success! Our theme of “United Against Hardship” provided a platform for financial counsellors and sector representatives to come together, nurture relationships and ensure financially vulnerable people achieve the best possible outcomes. The face-to-face conversations at conferences enable the sharing of information on consumer issues and allow all parties to learn as well as reflect on what’s working well and what gaps there are.

Minister the Hon Michelle Lensink opened the conference which was attended by some 200 people. Our two wonderful key note speakers the Rev. Tim Costello AO and Dr Cassandra Goldie were highlights and their insight and passion was inspiring. They were followed by a host of great speakers, trainers and interactive sessions. Our grateful thanks to all speakers who give so freely of their time, experience and knowledge.

We also thank our industry partners, without whom our conferences (and indeed our staffing levels and services to members!) could not be maintained. Special thanks to the 2018 Collaborative Energy Partners – Energy Australia, AGL and Origin.



Marie Andrews



Cassandra Goldie



Tim Costello

SAFCA STAFF AND BOARD



Carolyn Piper, Chairperson



L-R: Sue Mackenzie (Membership and Finance Officer), Wendy Shirley (Executive Officer), Kath Crossley (Professional Development Officer)



Back row L-R: Kerry White, Steffany Woolford, Wendy Shirley (EO), Sarah Lumsden, Meredith Nelson, Rosalyn Williams
 Front row L-R: Astra Fleetwood, Ian Walker, Carolyn Piper (Chair), Susan Wallace

Financial Report DEANE AND ASSOCIATES

SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INC

ABN 54 509 915 636

FINANCIAL REPORT

FOR THE YEAR ENDED

30TH JUNE 2019

SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INC**ABN 54 509 915 636****CONTENTS**

Statement of Financial Performance	1
Balance Sheet	2
Notes to the Financial Statements	3
Board Statement	6
Auditors Report	7

THE SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INCORPORATED

ABN 54 509 915 636

STATEMENT OF FINANCIAL PERFORMANCE

30 JUNE 2019

	2019	2018
INCOME		
Memberships	24,641.81	24,485.90
DHS Grant	135,133.00	130,197.00
Less Grant Carried Forward	0.00	0.00
	<u>135,133.00</u>	<u>130,197.00</u>
CARF Grant	0.00	33,052.03
Plus Grant Brought Forward	3,052.03	0.00
Less Grant Carried Forward	0.00	(3,052.03)
	<u>3,052.03</u>	<u>(3,052.03)</u>
Industry Funding NT Members	16,000.00	0.00
N T Membership Support	0.00	16,888.89
Plus NT Membership Support Brought Forward	14,842.68	0.00
Less NT Membership Support Carried Forward	0.00	(14,842.68)
	<u>30,842.68</u>	<u>2,046.21</u>
Energy Consumers Australia	50,000.00	0.00
Less Grant Carried Forward	(39,000.00)	0.00
	<u>11,000.00</u>	<u>0.00</u>
Industry Funding Conference	10,000.00	10,000.00
MOU ICAN Learn	10,000.00	0.00
Interest Received	5,200.10	2,608.56
Conference Sponsorship	119,982.55	101,809.09
Sundry Income	4,083.40	2,441.45
Conference/ P D Fees	60,902.25	41,900.95
TOTAL INCOME	<u>414,837.82</u>	<u>345,489.16</u>
EXPENSE		
Audit Fees	900.00	715.00
Bank Charges	0.00	25.00
Conference Costs	91,378.49	80,440.17
Consultants	19,205.87	2,553.64
Depreciation	1,040.49	791.77
Donation - SACOSS	0.00	2,000.00
Doubtful Debts	250.00	0.00
Grant Refunded	3,000.00	0.00
Insurance	2,990.87	2,929.34
IT Expense	10,551.35	7,450.13
Meeting Costs	11,913.74	8,287.32
Miscellaneous Expenses	1,710.41	1,312.24
Newsletter Expenses	1,843.63	439.61
P D Day	21,038.52	9,679.64
P D / Conference Travel Grants	3,596.40	0.00
Provision for Annual Leave	(305.55)	221.97
Provision for Long Service leave	2,590.16	10,530.82
Reimbursements	5,341.39	3,066.37
Rent	13,406.19	13,200.00
Repairs - Office equipment	0.00	262.50
Salary and Wages	157,086.27	149,759.10
Staff Amenities	0.00	288.73
Stationery, Postage & Printing	3,075.36	2,939.24
Subscriptions & Licenses	1,679.65	515.68
Superannuation	14,709.57	13,982.26
Telephone & Internet	3,745.95	3,426.11
Travel & Accommodation	6,785.38	8,206.97
Workcover	986.16	1,036.50
TOTAL EXPENSE	<u>378,520.30</u>	<u>324,060.11</u>
SURPLUS/(DEFICIT) FOR YEAR	<u>\$36,317.52</u>	<u>\$21,429.05</u>

THE SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INCORPORATED

ABN 54 509 915 636

BALANCE SHEET

30 JUNE 2019

	Note	2019	2018
ASSETS			
CURRENT ASSETS			
Cash & Cash Equivalents	2	137,655.73	63,264.56
Trade and Other Receivables	3	54,219.45	57,134.25
Financial Assets	4	163,543.42	158,677.12
TOTAL CURRENT ASSETS		<u>355,418.60</u>	<u>279,075.93</u>
NON-CURRENT ASSETS			
Property, Plant and Equipment	5	<u>1,533.61</u>	<u>2,574.10</u>
TOTAL ASSETS		356,952.21	281,650.03
LIABILITIES			
CURRENT LIABILITIES			
Trade and Other Payables	6	18,323.80	11,194.50
Income in Advance	7	68,603.45	60,137.99
Provisions	8	7,975.45	8,281.00
Unexpended Grants & Funds	9	<u>39,000.00</u>	<u>17,894.71</u>
TOTAL CURRENT LIABILITIES		<u>133,902.70</u>	<u>97,508.20</u>
NON-CURRENT LIABILITIES			
Provisions	8	<u>13,120.98</u>	<u>10,530.82</u>
TOTAL LIABILITIES		<u>147,023.68</u>	<u>108,039.02</u>
NET ASSETS		<u>\$209,928.53</u>	<u>\$173,611.01</u>
EQUITY			
Association Funds	10	<u>209,928.53</u>	<u>173,611.01</u>
TOTAL EQUITY		<u>\$209,928.53</u>	<u>\$173,611.01</u>

THE SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INCORPORATED
ABN 54 509 915 636
NOTES TO AND FORMING PART OF THE ACCOUNTS
30 JUNE 2019

NOTE 1: STATEMENT OF ACCOUNTING POLICIES

This financial report is a special purpose financial report prepared for the members of The South Australian Financial Counsellors Association Inc and to enable compliance with the requirements of the Associations Incorporation Act SA.

The accounts have been prepared in accordance with the requirements of the Associations Incorporation Act SA. The South Australian Financial Counsellors Association Inc is a non-reporting entity under Corporations Law. No regard has been paid in this financial report to other Statements of Accounting Concepts or Accounting Standards in the preparation of this report other than AAS 1025.

The accounts have been prepared from historical cost records except where stated otherwise. The accrual and going concern bases of accounting have been applied.

a Income Tax

The South Australian Financial Counsellors Association Inc is exempt from income tax. The Association is not registered for GST purposes.

b. Plant & Equipment and Depreciation

Plant and equipment owned by the association have been depreciated on straight line basis from the day that the equipment was purchased and ready for use. Depreciation rates have been set as follows:

Plant and equipment	15%
Computers	33%

c. Revenue and Other Income

Grant revenue is recognised when received, with the exception that if conditions are attached to the grant that must be satisfied before the association is eligible to receive the contribution, recognition of the grant as revenue is deferred until those conditions are satisfied

Memberships are recognised as revenue in the year to which the subscription relates.

Interest revenue is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument.

All revenue is stated net of the amount of goods and services tax (GST).

d. Cash and Cash Equivalents

Cash and cash equivalents includes deposits at call with banks.

THE SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INCORPORATED
ABN 54 509 915 636
NOTES TO AND FORMING PART OF THE ACCOUNTS
30 JUNE 2019

NOTE 1: STATEMENT OF ACCOUNTING POLICIES, continued

e. Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from third parties. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets.

f. Accounts Payable and Other Payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

g. Employee Benefits

Provision has been made in these accounts for the association's liability for employee benefits arising from services rendered by the employee to the end of the reporting period. Employee benefits have been measured at the amounts expected to be paid when the liability is extinguished.

Provision has been recognised for long service leave payable by the association to the employees after the employees have worked for more than five years with the association.

h. New Accounting Standards for Application in Future Periods

There is one new accounting standard issued which affects the next year.

The association has reviewed the impact of this change and has determined that the adoption of this standard will not have a material effect on the financial position or performance of the association.

AASB 16: Leases

The association has a premises lease of a material value but less than one year remains of the lease term.

Until a new lease is signed no requirement exists to bring this lease into the balance sheet of the association.

	2019	2018	
NOTE 2: CASH AND CASH EQUIVALENTS			
ANZ Bank	29,665.62		15,591.70
ANZ Online Saver	107,990.11	\$137,655.73	47,672.86
	<u> </u>	<u> </u>	<u>\$63,264.56</u>
NOTE 3: TRADE AND OTHER RECEIVABLES			
Trade Debtors	35,614.99		32,952.29
Less: Provision for doubtful debts	(250.00)		0.00
	<u>35,364.99</u>		<u>32,952.29</u>
Prepayments	17,993.95		23,338.00
Accrued Income	860.51		843.96
Sundry Debtors	0.00	\$54,219.45	0.00
	<u> </u>	<u> </u>	<u>\$57,134.25</u>

THE SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INCORPORATED

ABN 54 509 915 636

NOTES TO AND FORMING PART OF THE ACCOUNTS

30 JUNE 2019

NOTE 4: FINANCIAL ASSETS

Investment - U C Invest # 1	26,238.54		25,374.33	
Investment - U C Invest # 2	13,677.89		13,302.79	
Investment - U C Invest # 3	123,626.99	\$163,543.42	120,000.00	\$158,677.12

NOTE 5: PROPERTY, PLANT AND EQUIPMENT

Plant & Equipment at cost	12,140.25		12,140.25	
Less Accumulated Depreciation	(10,606.64)	\$1,533.61	(9,566.15)	\$2,574.10

NOTE 6: TRADE AND OTHER PAYABLES

Trade Payables	15,428.41		8,316.27	
Sundry Creditors and Accruals	\$2,895.39	\$18,323.80	\$2,878.23	\$11,194.50

NOTE 7: INCOME IN ADVANCE

Memberships	10,363.45		12,570.00	
Conference	58,240.00		47,567.99	
Other	0.00	\$68,603.45	0.00	\$60,137.99

NOTE 8: PROVISIONS

Provision for Annual Leave		\$7,975.45		\$8,281.00
Provision for Long Service leave		\$13,120.98		\$10,530.82

NOTE 9: UNEXPENDED GRANTS & FUNDS

Grants and Funds Brought Forward		\$39,000.00		\$17,894.71

NOTE 10: EQUITY

Balance 1st July		173,611.01		152,181.96
Surplus for year		36,317.52		21,429.05
BALANCE 30 JUNE		\$209,928.53		\$173,611.01

THE SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INC**STATEMENT BY MEMBERS OF THE BOARD**

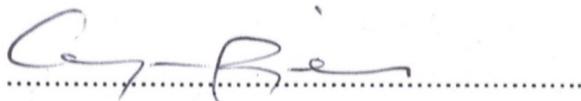
The board has determined that the association is a not reporting entity.

The Board has determined that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the accounts.

In the opinion of the Board, the financial statements as set out on pages 1 to 5:

1. Present fairly the financial position of The South Australian Financial Counsellors Association Inc at 30 June 2019 and the performance of the association for the year ended on that date:
2. At the date of this statement, there are reasonable grounds to believe that The South Australian Financial Counsellors Association Inc will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board and is signed for and on behalf of the Board by:



Name: CAROLYN PIPER

Position: CHAIR PERSON



Name: IAN WALKER

Position: TREASURER

Dated: 28/10/2019



69 Franklin Street
Adelaide SA 5000

PO Box 399
Rundle Mall SA 5000

Telephone (08) 8232 9905
Email: info@rdeane.com.au

**INDEPENDENT AUDIT REPORT TO THE MEMBERS OF
SOUTH AUSTRALIAN FINANCIAL COUNSELLORS ASSOCIATION INCORPORATED**

Report on Audit of the Financial Report

We have audited the financial report of South Australian Financial Counsellors Association Incorporated (the association) which comprises the balance sheet as at 30 June 2019, and the income statement, a summary of significant accounting policies, other explanatory notes and the statement by the members of the committee.

In our opinion, the financial report of South Australian Financial Counsellors Association Incorporated has been prepared in accordance with Division 60 of the Australian Charities and Not-for-Profits Commission Act 2012, including:

- (a) giving a true and fair view of the registered entity's financial position as at 30 June 2019 and of its financial performance for the year ended then ended; and
- (b) complying with Australian Accounting Standards to the extent described in Note 1, and Division 60 of Australian Charities and Not-for-Profits Commission Regulations 2013

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial report Section of our report. We are independent of the registered entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibility of the Committee for the Financial Report

The committee of the association is responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the ACNC Act and the needs of members.

The committee's responsibility also includes such internal control as the Committee determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Committee is responsible for assessing the registered entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the Committee either intends to liquidate the registered entity or to cease operations, or have no realistic alternative but to do so.

The Committee is responsible for overseeing the registered entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at <http://www.auasb.gov.au/Home.aspx>. This description forms part of our auditor's report.

DEANE & ASSOCIATES

Richard F Deane

Richard F Deane, Principal
Associate: Amanda Stewart

Date: 3rd September 2019

69 Franklin Street, Adelaide SA 5000
Deane & Associates is a member of the Institute of Chartered Accountants in Australia (ICAA) and is authorised by a scheme approved under Professional Standards Legislation

**South Australian
Financial Counsellors Association**

Suite 7 Wellington Centre
2 Portrush Rd, Payneham SA 5070
(08) 8337 0898 safca@safca.org.au

www.safca.org.au