MILGATE

real estate



BRINGING CHIC TO DARWIN REAL ESTATE- SUZI MILGATE

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Thank you

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SUZI MILGATE

OUR AGENCY

Milgate Real Estate Locally owned and operated Helping you to achieve your dreams is our reward!

With many years experience in all areas surrounding Darwin including the northern suburbs, Palmerston and rural areas. Suzi brings a wealth of knowledge and skill to the sale of every home she represents.

we pride ourselves on bringing you a more personalised collaborative and professional Approach to you real estate experience



OUR TEAM

SUZI MILGATE-FOUNDER/PRINCIPAL OF MILGATE REAL ESTATE & CHARLISE CAMPBELL- TRAINEE REAL ESTAE PERSONAL ASSISENT



SUZI MILGATE

With over 10 years of experience Suzi brings a wealth of knowledge and skill to the sale of every home she represents. At Milgate Real Estate, Suzi also has the benefit of working with and directing a high performing team of skilled agents and support staff, an asset that both vendors and buyers appreciate.

Warm, friendly and determined to secure the best result every time, with exceptional people skills and down-to-earth attitude, Suzi turns what can often be an overwhelming process into a stress-free experience, while her marketing campaigns add a real edge. She has really found her calling.

Suzi's Qualifications;

- Certificate IV in Property (Real Estate)
- Certificate IV in Property Services (Real Estate)
- Diploma of Property Services (Agency Management)
- Certificate for Public Speaking Casuarina Senior College
- Certificate Ziglar Legacy Leadership and Personal Development training
- Emotional Intelligence, Disc analysis, Sales training

Community donations/sponsorships;

- Karen coghill
- Graham Hood
- Jodie Signline

CHARLISE CAMPBELL

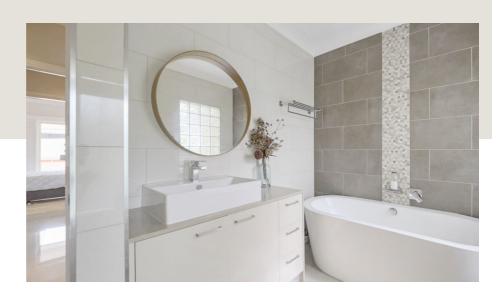
Charlise is a young, energetic, friendly and ambitious trainee/aspiring real estate assistant, currently working as a personal assistant to Suzi milgate.



WHAT TO EXPECT/VALUES

OUR VALUES;

- Our clients welfare and needs will be a leading priority for all whom work in our business
- we pride ourselves in giving all our clients a personal experiences weather you are looking to buy, rent or sell a property
- Our company and everyone
 associated in it shall do business in
 a socially responsible and ethically
 sound manner, with honesty and
 integrity at the core of everything
 we do.
- We aim provide all our clients with the best care possible by listening and taking the time to understand our clients needs.
- We aim to consistently deliver exceptional results to optimise client satisfaction
- We are dedicated, considerate and responsive, we are always adhering to maintaining the highest standards of conduct, quality and performance.



WHAT TO EXPECT WHEN WORKING WITH MILGATE REAL ESATE;

The Sales Appraisal meeting is an important step to ensuring you get the best price for your home.

This is why we go out of our way to encourage you to share as much information on the property as possible. The more information we receive, the better we can understand the value of the property.

At our meeting we will cover the following:

- Current market conditions
- Likely selling price
- Marketing and advertising options
- Why we think you should enlist our help
- Fees and extra costs associated with selling your property
- Questions! Please ask away, we want you to be 100%
- comfortable and confident in your choice of agent.

We would also appreciate you taking the time to fill in the Sellers Questionnaire on following two pages. This document gives a good over view of what your expectations are.

If you have any questions, please don't hesitate to contact us. This is what we are here for.

SELLERS QUESTIONNAIRE

To help guide us through the selling process, we will appreciate you taking the time to fill in this questionnaire. By providing this information, you will assist us in getting the best possible outcome to suit your needs.

Name:						
Property address:						
Phone:		Email: •				
What are the top three thin 1.	- ,			•		
2						
3						
What are the three things y					•	
2						
3.						
Have you made any change	es to the propert	y i.e. rese	ervations e	tc?		
Who do you believe would	most likely pur	chase thi	s property	/?		
☐ First home buyers	☐ Investors					
☐ Family	☐ Couple					

SELLERS QUESTIONNAIRE

Please select the reason(s) you are	wanting to sel	I your property;			
☐ Financial reasons	☐ Size is no longer suitable				
☐ Downsize mortgage	☐ Work reasons				
☐ Would like a change	☐ Moving interstate/overseas				
☐ Other:					
When would be the ideal time to h	ave on the mar	ket?			
☐ Would like to get on the market	ASAP	☐ 1-2 weeks			
☐ 2-4 weeks		☐ 1-3 months			
☐ 3-6 months		☐ No hurry- want to see how the market is doing			
Is this your first time you have sold	a property?				
☐ Yes ☐ No- how	many?				
please rate your experience when	you purchased	this property;			
☐ Excellent ☐ Good					
☐ Average ☐ Bad					
Please explain:					
Were you happy with the price?					
☐ Yes ☐	No				
☐ Prepared to pay more ☐	Preferred to	pay less			
What would be your ideal sale price	e?				

THANK YOU FOR CHOOSING MILGATE REAL ESTATE



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