Financial Statements

For the year ended March 31, 2019

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To the Members of Community Living Burlington

Independent Auditors' Report

Opinion

We have audited the accompanying financial statements of Community Living Burlington (the Organization), which comprise the statement of financial position as at March 31, 2019, and the statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Community Living Burlington as at March 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.





Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian Auditing Standards (CASs), we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, design and perform audit procedures responsive to those risks, and
 obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The
 risk of not detecting a material misstatement resulting from fraud is higher than for one
 resulting from error, as fraud may involve collusion, forgery, intentional omissions,
 misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- We communicate with those charged with governance regarding, among other matters, the
 planned scope and timing of the audit and significant audit findings, including any significant
 deficiencies in internal control that we identify during our audit.

June 12, 2019 Burlington, Ontario

SB Partners LLP

Chartered Professional Accountants Licensed Public Accountants

Statement of Financial Position

March 31, 2019

| Assets | | | | |
|---|----|-------------------|----|-----------|
| Current seeds | | 2019 | | 2018 |
| Current assets Cash and cash equivalents | | | | |
| Restricted cash - music room | \$ | 40.000 | \$ | 93,691 |
| Internally restricted cash - other | | 40,000 819,797 | | 805,029 |
| Short-term Investments (Note 3) | | 403,923 | | 400,000 |
| Accounts receivable (Note 4) | | 215,416 | | 242,044 |
| Prepaids | | 42,597 | | 54,910 |
| | | 1,521,733 | | 1,595,674 |
| Long-term investments (Note 5) | | 178,490 | | 170,320 |
| Fixed assets (Note 6) | | 7,040,125 | | 6,739,714 |
| | \$ | 8,740,348 | \$ | 8,505,708 |
| Liabilities | | | | |
| Current liabilities | | | | |
| Bank indebtedness (Note 7) | \$ | 221,559 | \$ | - 2 |
| Accounts payable and accrued liabilities (Note 8) | | 1,329,896 | | 1,418,345 |
| Deferred revenue | | 105,443 | | 194,887 |
| Current portion of long-term debt (Note 9) | | 351,975 | - | 432,693 |
| | | 2,008,873 | | 2,045,925 |
| Long-term debt (Note 9) | | 292,271 | | 270,022 |
| Deferred fixed asset contributions (Note 10) | | 3,361,320 | | 3,045,787 |
| | ,1 | 5,662,464 | | 5,361,734 |
| Net Assets | | | | |
| Net assets restricted for endowment purposes (Note 5) | | 178,490 | | 170,320 |
| Unrestricted | | (994,962) | | (822,587 |
| Internally restricted funds | | 819,797 | | 805,029 |
| Restricted funds - music room | | 40,000 | | |
| Invested in fixed assets (Note 12) | | 3,034,559 | | 2,991,212 |
| | | 3,077,884 | | 3,143,974 |
| | \$ | 8,740,348 | \$ | 8,505,708 |

Approved on Behalf of the Board

Director

Director

The accompanying notes are an integral part of the financial statements.



Statement of Operations

Year Ended March 31, 2019

| | 2019 | 2018 |
|--|---------------|---------------|
| Revenue | | |
| Province of Ontario | \$ 14,818,083 | \$ 13,544,798 |
| Program service fees | 1,452,993 | 1,447,228 |
| Residents' fees | 1,445,099 | 1,444,415 |
| Regional Municipality | 422,798 | 435,241 |
| Amortization of deferred fixed asset contributions | 223,122 | 149,463 |
| Miscellaneous revenue | 220,998 | 166,405 |
| United Way grant | 72,024 | 80,027 |
| Freeman foundation | 66,000 | 66,000 |
| Job placements | 9,213 | 64,496 |
| Program grants | | 48,356 |
| Contract work sales | | 21,874 |
| | 18,730,330 | 17,468,303 |
| expenses | | |
| Staff salaries and benefits | 15,446,919 | 13,932,438 |
| Purchased services for clients | 591,239 | 794,320 |
| Repairs and maintenance | 516,939 | 526,455 |
| Food | 408,528 | 384,215 |
| Amortization of fixed assets | 348,237 | 328,791 |
| Occupancy costs | 316,589 | 307,525 |
| Supplies | 307,251 | 225,134 |
| Automobile and travel | 269,769 | 247,643 |
| Professional fees | 194,200 | 154,579 |
| Telephone and postage | 116,184 | 104,402 |
| Insurance | 103,192 | 99,769 |
| Personal and health care needs | 102,427 | 137,444 |
| Renovations | 68,179 | 13,964 |
| Bank charges and interest | 59,930 | 64,630 |
| Other rentals | 53,144 | 58,658 |
| Staff training | 47,929 | 40,136 |
| Equipment | 22,975 | 50,536 |
| Trainees payroll | 10,068 | 133,953 |
| Trainess payron | 18,983,699 | 17,604,592 |
| Deficiency of revenues over expenditures from operations | (253,369) | (136,289 |
| Donations | 137,899 | 72,279 |
| Fundraising revenue (Note 11) | 106,163 | 79,989 |
| Miscellaneous expense | (33,379) | (32,529 |
| Gain (loss) on sale of fixed assets | 27 | (682 |
| Fundraising expense (Note 11) | (23,431) | (16,503 |
| Deficiency of revenues over expenditures | \$ (66,090) | |



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Community Living Burlington Statement of Changes in Net Assets

Year Ended March 31, 2019

| | Rest End Pu | Restricted for Endowment Purposes | 5 | Unrestricted | Internally restricted funds | Re. mus | Restricted funds - music room | Invested in Fixed Assets | 2019 Total | 2018 Total |
|---|-------------------|---|----|--------------|---------------------------------------|------------|-------------------------------------|---|--|---------------|
| Net assets, beginning of year | w | 170,320 | \$ | (822,587) | 170,320 \$ (822,587) \$ 805,029 | s | | \$ 2,991,212 | \$ 2,991,212 \$ 3,143,974 \$ 3,191,154 | \$3,191,154 |
| Deficiency of revenues over expenditures | | 8,170 | | (74,260) | 1 | | | | (960'99) | (33,735) |
| Allocation to funds | | ı | | (186,732) | 82,732 | | 104,000 | | ٠ | 1 |
| Use of funds | | 30 | | 64,000 | ٠ | | (64,000) | 1 | ī | ŗ |
| Change in net assets invested in fixed assets (Note 12) | | ï | | 24,617 | (67,964) | | | 43,347 | 1 | 4 |
| Net reduction on endowment investments | | 1 | | 1 | | | | , | | (13,445) |
| Net assets, end of year | Ş | 178,490 | ÷ | (994,962) | \$ 178,490 \$ (994,962) \$ 819,797 \$ | \$ | 40,000 | 40,000 \$ 3,034,559 \$3,077,884 \$3,143,974 | \$3,077,884 | \$3,143,974 |



The accompanying notes are an integral part of the financial statements.

Statement of Cash Flows

Year Ended March 31, 2019

| | | 2019 | 2018 |
|--|----|----------------------|------------------|
| | | 2020 | |
| Cash flows from operating activities | \$ | (66,090) | (33,73 |
| Deficiency of revenues over expenditures Charges not involving cash | ş | (66,090) | (33,73 |
| Amortization of fixed assets | | 348,237 | 328,79 |
| Amortization of inxed assets Amortization of deferred fixed asset contributions | | (223,122) | (149,46 |
| (Gain) loss on sale of fixed assets | | (27) | 68 |
| (Gaill) 1055 Oil Sale Oi lixed assets | | | |
| | | 58,998 | 146,27 |
| Net change in accounts receivable | | 26,628 | (10,44 |
| Net change in accounts payable and accrued liabilities | | (88,449) | 374,64 |
| Net change in other operating working capital balances | | (77,131) | 77,75 |
| Cash flows from (used in) operating activities | | (79,954) | 588,23 |
| Decrease in long-term debt Cash flows from (used in) financing activities | | (58,469) 163,090 | (57,04 (57,04 |
| | | | |
| | | | |
| Cash flows from investing activities | | (0.170) | |
| Allocation of endowment income | | (8,170) | - |
| Increase in restricted cash - music room | | (40,000) (14,768) | (63,48 |
| Increase in internally restricted cash - other | | (649,021) | (345,05 |
| Purchase of fixed assets | | 400 | (343,03 |
| Proceeds on disposal of fixed assets Purchase of investments | | (3,923) | (400,00 |
| Deferred fixed asset contributions | | 538,655 | 341,81 |
| | | | |
| Cash flows used in investing activities | | (176,827) | (466,72 |
| Net increase (decrease) in cash and cash equivalents | | (93,691) | 64,46 |
| | | 93,691 | 29,22 |
| Cash and cash equivalents, beginning of year | | | |



Notes to Financial Statements

Year Ended March 31, 2019

1. Purpose of the Organization

Community Living Burlington ("CLB" or the "organization") was incorporated as a company without share capital on May 17, 1963 by letters patent issued under the Corporations Act of the Province of Ontario, as a not-for-profit organization and is a registered charity under the Income Tax Act. The purpose of CLB is to administer various programs for individuals with developmental disabilities.

Significant accounting policies

Basis of presentation

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Cash and cash equivalents

Cash and cash equivalents consists of cash on hand and balances with banks. Bank borrowings to finance capital and operating expenditures are considered to be financing activities.

Fixed assets and amortization

Fixed assets are recorded at acquisition cost. Amortization is provided as follows:

Buildings 30 year straight-line
Computer equipment 20% declining balance
Furniture and fixtures 20% declining balance
Vehicles 20% declining balance

Revenue recognition

CLB follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Resident fees are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenues from fundraising activities are recorded when received.

Contributed services

In common with many not-for-profit organizations, CLB receives contributions from individuals in the form of contributed services. Because of the difficulty determining their fair value, contributed services are not recognized in the financial statements.

Deferred fixed asset contributions

Contributions received and spent for fixed assets are deferred in the accounts and amortized over the same terms and on the same basis as the related fixed assets.



3. Short-term investments

Short-term investments are investments in guaranteed investment certificates of \$101,286 bearing interest at 0.35% per annum which matures on July 29, 2019, \$100,827 bearing interest at 2.0% per annum which matures on October 30, 2019, and \$201,810 bearing interest at 2.15% per annum which matures on February 4, 2020.

4. Accounts receivable

| | 2019 | 2018 |
|---------------------------|---------------|---------------|
| Trade accounts receivable | \$ 43,331 | \$ 54,560 |
| H.S.T recoverable | 118,429 | 133,471 |
| Funding receivable | 53,656 | 54,013 |
| | \$ 215,416 | \$ 242,044 |

5. Long-term investments

The long-term investment represents an endowment contribution to Burlington Community Foundation. The contribution has been invested in a balanced investment portfolio. Due to the nature of the endowment contribution, only the income earned on the investment can be used for operations.



Community Living Burlington Notes to Financial Statements Year Ended March 31, 2019

| Fixed assets | | 2019 | | 2018 |
|--------------------------|---------------|--------------|--------------|-------------|
| | | Accumulated | Net Book | Net Book |
| | Cost | Amortization | Value | Value |
| Land and buildings(a) | | | | |
| Alconbury House | \$ 259,468 | \$ 109,687 | \$ 149,781 | \$ 154,71 |
| Berkshire House | 276,610 | 125,213 | 151,397 | 116,53 |
| Barclay House | 375,470 | 37,932 | 337,538 | 277,04 |
| 1254 Consort | 384,000 | 40,800 | 343,200 | 352,80 |
| 1325 Consort | 383,000 | 40,694 | 342,306 | 351,88 |
| Daryl House | 277,050 | 159,885 | 117,165 | 123,08 |
| Deerwood House | 269,393 | 120,882 | 148,511 | 115,86 |
| Duncaster House | 259,513 | 119,326 | 140,187 | 117,06 |
| Dynes House | 244,179 | 144,028 | 100,151 | 104,95 |
| Fairfax House | 398,697 | 141,440 | 257,257 | 267,96 |
| Freeman House | 260,056 | 127,561 | 132,495 | 139,16 |
| Fischer House | 379,000 | 77,774 | 301,226 | 310,70 |
| Hammond House | 249,218 | 122,596 | 126,622 | 100,05 |
| Headon Forest House | 357,110 | 133,424 | 223,686 | 189,63 |
| Headon Road House | 275,567 | 157,006 | 118,561 | 126,93 |
| Kirkburn House | 239,668 | 119,186 | 120,482 | 85,85 |
| Mainway | 2,148,629 | 1,244,529 | 904,100 | 967,18 |
| Moss Glen House | 278,712 | 151,705 | 127,007 | 133,35 |
| New Street 1 | 426,224 | 121,292 | 304,932 | 272,27 |
| New Street 2 | 744,336 | 261,589 | 482,747 | 504,45 |
| Pinecove House | 214,491 | 106,441 | 108,050 | 111,73 |
| Rotary House | 338,736 | 122,868 | 215,868 | 181,83 |
| Rubens Court 1 | 452,405 | 152,397 | 300,008 | 268,64 |
| Rubens Court 2 | 410,412 | 125,490 | 284,922 | 264,5 |
| Ryerson House | 384,271 | 144,181 | 240,090 | 238,77 |
| Stratton House | 250,484 | 155,134 | 95,350 | 100,69 |
| Wanda House | 496,786 | 92,591 | 404,195 | 415,74 |
| Wedgewood House | 241,834 | 92,236 | 149,598 | 108,9 |
| | \$ 11,275,319 | \$ 4,547,887 | \$ 6,727,432 | \$ 6,502,44 |
| | | Accumulated | Net Book | Net Book |
| Other assets | Cost | Amortization | Value | Value |
| Computer- Administration | \$ 69,988 | \$ 64,548 | \$ 5,440 | \$ 7,2 |
| Computer- Life Skills | 8,920 | 8,460 | 460 | 6 |
| Furniture and Fixtures | 162,193 | 143,798 | 18,395 | 24,5 |
| IT equipment | 94,586 | 1,576 | 93,010 | 93,0 |
| Vehicles | 675,926 | 480,538 | 195,388 | 111,9 |
| | 1,011,613 | 698,920 | 312,693 | 237,2 |
| | \$ 12,286,932 | \$ 5,246,807 | \$ 7,040,125 | \$ 6,739,7 |



Notes to Financial Statements

Year Ended March 31, 2019

Capital assets (cont'd.)

The Ministry of Community and Social Services ("the Ministry") has an interest in certain fixed assets of CLB. Therefore, CLB is not at liberty to dispose of, or otherwise encumber the title in relation to these assets without the Ministry's prior written approval.

(a) Included in the total amount of land and building costs are land costs of \$2,669,135 (2018 - \$2,669,135) which are not being amortized.

7. Bank indebtedness

CLB has a demand operating line of credit. The amount of credit authorized is \$1,000,000, at prime plus 0.25%. At March 31, 2019, the amount drawn from this operating line was \$Nil (2018 - \$Nil).

CLB has a demand revolving term facility for the purposes of financing its buildings. The amount of credit authorized is \$1,000,000, at prime plus 0.25%. The revolving term facility is due on demand. Until demand, this facility is repayable between 203-218 regular monthly payments, plus accrued interest payable monthly in respect of each Demand Instalment Loan issued under this facility. At March 31, 2019, the amount drawn from this term facility was \$315,416 (2018 - \$336,909). The amounts drawn on the revolving term facility are disclosed in Note 9.

The operating line of credit and revolving term facility are secured by a General Security Agreement covering all present and future personal property of CLB. As part of the agreement, CLB is required to maintain certain financial covenants. As at March 31, 2019, CLB is in compliance with those covenants.

8. Accounts payable and accrued liabilities

| | 2019 | 2018 |
|--|-----------------|-----------------|
| Accounts payable and accrued liabilities | \$ 755,319 | \$ 737,739 |
| Payroll deductions payable | 223,543 | 248,076 |
| Salaries payable | 351,034 | 432,530 |
| | \$ 1,329,896 | \$ 1,418,345 |



| Long-term debt | | Current uirements | | 2019 | | 2018 |
|--|----------------|----------------------|----|-----------|------|-----------|
| Prime plus 0.25% term loan, payable i monthly principal payments of \$1,016 plus interest, maturing September 2034, due on demand. Secured by the Mainway land and building. | 5, er | 187,985 | \$ | 187,985 | \$ | 201,195 |
| 4.50% mortgage, payable in blende monthly payments of \$899, maturin June 2020. Secured by the Hammon House land and building. | g | 10,078 | | 21,702 | | 31,539 |
| 2.49% mortgage, payable in blende weekly payments of \$192, maturin August 2019. Secured by Wedgewoo House land and building. | ıg | 10,311 | | 10,311 | | 19,846 |
| 3.75% mortgage, payable in blende weekly payments of \$80, maturin August 2019. Secured by Moss Gle House land and building. | ng | 561 | | 561 | | 4,568 |
| 3.02% mortgage, payable in blende monthly payments of \$543, maturing June 2021. Secured by Headon Fores House land and building. | ng | 5,310 | | 42,534 | | 47,747 |
| Prime plus 0.25% term loan, payable monthly principal payments of \$13. plus interest, maturing November 2035, due on demand. Secured by Deerwood House land and building. | 5, er | 26,985 | | 26,985 | | 28,739 |
| Prime plus 0.25% term loan, payable monthly principal payments of \$50 plus interest, maturing November 2035, due on demand. Secured by Berkshire House and Sovereign House land and building. | 2, er oy | 100,446 | | 100,446 | | 106,975 |
| 4.00% mortgage, payable in blende weekly payments of \$405, maturing March 2021. Secured by Wand House land and building. | ng | 10,299 | | 253,722 | | 262,106 |
| The state of the s | \$ | 351,975 | \$ | 644,246 | \$ | 702,715 |
| Less: Current portion | | | | (351,975) | out. | (432,693) |
| | | | \$ | | \$ | 270,022 |
| | | | 7 | 20212 | Υ | 2,0,022 |



Notes to Financial Statements

Year Ended March 31, 2019

Interest expense on mortgages in 2019 amounted to \$27,225 (2018 - \$26,318), and is included in the statement of operations as a component of occupancy costs.

Certain term loans above are due on demand, and therefore are classified as a current liability.

| 2020 \$ | 351,975 |
|------------|---------|
| 2021 | 27,597 |
| 2022 | 42,675 |
| 2023 | 11,366 |
| 2024 | 11,825 |
| Thereafter | 198,808 |

\$ 644,246

10. Deferred fixed asset contributions

| | 2019 | 2018 |
|--|-----------------|-----------------|
| Balance, beginning of year | \$ 3,045,787 | \$ 2,853,435 |
| Contributions received and spent in year | 538,655 | 341,815 |
| Amortization for the year | (223,122) | (149,463) |
| Balance, end of year | \$ 3,361,320 | \$ 3,045,787 |

Deferred fixed asset contributions represent the unamortized amount of donations and grants received for the purchase of fixed assets.

11. Fundraising revenue and expense

| Fundraising revenue, net of expenses | \$ 82,732 | \$ 63,486 |
|---|---------------------------|--------------------------|
| Fundraising revenue Fundraising expenses | \$ 106,163 (23,431) | \$ 79,989 (16,503) |
| | 2019 | 2018 |

Included in the above are two fundraising events that CLB sponsors annually and various other smaller fundraising activities.

Contributions reported in the Statement of Operations from the Walk 'N Roll event include net revenues from this event of \$32,286. Gross revenues and expenses related to this event were \$41,813 and \$9,527 respectively.

Contributions reported in the Statement of Operations from the Talent Show include net revenues from this event of \$37,135. Gross revenues and expenses related to this event were \$51,039 and \$13,904 respectively.

The above noted expenses do not include any allocation of administration or overhead costs.



12. Net assets invested in fixed assets

| | 2019 | 2018 |
|---|--------------------------|--------------------------|
| Fixed assets | \$ 7,040,125 | \$ 6,739,714 |
| Amounts funded by deferred fixed asset contributions Amounts funded by long term debt | (3,361,320) (644,246) | (3,045,787) (702,715) |
| | \$ 3,034,559 | \$ 2,991,212 |
| The change in net assets invested in fixed assets is as follows: | | |
| Purchase of fixed assets | \$ 649,021 | \$ 345,054 |
| Disposal of fixed assets | (373) | (682) |
| Amounts funded by deferred fixed | | |
| asset contributions | (538,655) | (341,815) |
| Amortization of fixed assets | (348,237) | (328,791) |
| Amortization of deferred fixed asset | | |
| contributions | 223,122 | 149,463 |
| Decrease in long term debt | 58,469 | 57,044 |
| | \$ 43,347 | \$ (119,727) |

13. Economic dependence

The Organization receives the majority of its funding for operating and capital activities during the year from the Province of Ontario.

14. Financial instruments

The Organization's financial instruments consist of bank indebtedness, cash and cash equivalents, internally restricted cash, short-term investments, accounts receivable, long-term investments, accounts payable and accrued liabilities, and long-term debt.

Interest rate risk

The Organization has an operating line of credit and mortgages that bear interest at a floating rate subject to fluctuations in the bank prime. Changes in the bank prime lending rate can cause fluctuation in interest payments and cash flows. The Organization does not use derivative financial instruments to mitigate the effect of this risk.

Unless otherwise noted, it is management's opinion that the Organization is not exposed to significant credit, liquidity, market, or currency risks.

15. Defined Contribution Pension Plan

During the year, the organization made contributions associated with its defined contribution pension plan in the amount of \$198,630 (2018 - \$202,499). This amount is included in staff salaries and benefits in the Statement of Operations.

