

TROYLESTER CHAIRS

SPECIALISING IN ELECTRIC LIFT
& RECLINE CHAIRS



BUYING GUIDE

TOP FIVE THINGS TO LOOK FOR WHEN BUYING A LIFT CHAIR, RECLINER OR LOUNGE

1. **PRICE \$\$\$:** Lets face it; it comes down to the dollar for most people when making a purchase of this size. What I would stress to you when comparing products would be not to compare **price**, but compare **value for money**. When you buy a lift chair from Troy Lester Chairs, you would get an Australian made lift or recliner chair in the size and fabric of your choice with a 15-year warranty on our timber frame, plus 10 years on seat foam for not much over \$1500.00.
2. **COMFORT:** Does the chair fit you? Can you get a chair in the size that you need? Can you make adjustments to give maximum back support? Can it be made to suit left hand? At Troy Lester Chairs we have come up with a design that can be altered to fit your body like a glove. Take note that all seat foam will soften over time, so if it feels soft when it is brand new, you may end up with a sagging seat before the year is through, resulting in a very uncomfortable chair. We use good quality high-density foam in our chairs to give you peace of mind that it will continue to support you for years to come.
3. **FABRIC:** Are you looking for a chair that is easy to wipe down and keep clean? Is the fabric comfortable to sit in? Is it a hardwearing fabric? At Troy Lester Chairs we offer a wide selection of fabrics and leathers to choose from. Our friendly team can give you advice on what would suit your budget and décor. We source our leather from a reputable Australian company and it continues to be consistently of a good quality and affordable price.
Some fabrics look great but feel terrible against you skin. Some woven fabrics can even trap pet hair and make it almost impossible to clean. If you are buying a chair that is going to be used on a daily basis, you need a fabric that is going to be comfortable, easy to clean, and endure many hours of use. At Troy Lester Chairs we have had years of experience and know what works.
4. **QUALITY MATERIALS:** Have you ever thought what is holding your chair together? A good quick test you can do when buying a lounge is lifting it at one end. Is easy to lift, or is it really quite heavy? If it were light, I would almost guarantee that it is made from chipboard and not a good quality timber. What type of webbing is used for support under the seat cushions? Does it stretch when pushed on? At Troy Lester Chairs, we use

Black Cat webbing that gives a long lasting support to all of our seats and also comes with a 10 warranty.

5. DURABILITY: How long is it going to last? If you could buy a product for lets say hypothetically \$2000.00, and it lasts you 15 years. That would be \$133.33 per year. If you bought a cheaper chair for \$1000.00, and it lasted 5 years. That would be the equivalent to \$600.00 per year for 15 years. We live in a “Throw-away” society nowadays, but when it comes down to it are we any better off for it? All of our chairs are built to last many years and we even encourage people to bring their chairs back to be re-upholstered when the fabric is looking tired and needing a facelift.