

W.E.S.S.

WELDING EQUIPMENT SALES & SERVICE

CAPABILITY STATEMENT



South Australia's Welding Supercentre

Dependable. Trusted. Proven Performance.



Welding Equipment Sales & Service (W.E.S.S.) is the trading name for Global Welding Technologies Group Pty, Ltd., the largest Independent welding distribution business in South Australia and is 100% Australian owned.

We serve our large customer base via a 2800 sq. metre facility with showroom, warehouse and workshop facilities located in Wingfield, South Australia. We also provide a field service/repair fleet and field sales representatives covering metropolitan Adelaide and major South Australia rural regions. Soon we will further expand our reach with a leading online ecommerce platform.

We specialise in everything related to cutting/welding and metal fabrication. It's what we do and we do it all - sales, service, hire and repair for all major industry brands and provide the expertise to back it all up. We partner with major industry end-customers to provide cutting edge, best practice solutions from our global network to drive improved safety, quality, productivity and efficiency. Equally we cater for smaller customers such as mechanical contractors, the rural farming community and the home handyman seeking products and technical advice.

At W.E.S.S. we believe in carrying stock and plenty of it, with the largest range of brands and products in South Australia at every price point to suit the diverse individual needs of our customers. South Australia's "Welding Supercentre" with over 5,000 products.

It's our business to provide solutions with expert independent advice and deliver value added products and services to our customers, no job is too big or small. We strive to deliver the best solution for the job, with the best products, quality and price in South Australia with expert advice, back-up and ongoing support.

W.E.S.S. is Your One Stop Welding Shop
Superior Range ➤ Sell/Hire/Service/Repair ➤ Expert Advice



CORE COMPETENCIES & EXPERTISE

Superior Product Range: Representing all national and leading international manufacturers. Providing the largest range of brands and products at multiple price points for the discerning individual through to the largest industrial fabricator, with all the accessories and consumables needed for the job. Just a selection of our major brands as follows: Cigweld, ESAB®, WIA, Miller®, Lincoln®, LORCH, Hypertherm®, Shindaiwa®, 3M Speedglas, Pferd, Soyer®, Binzel®, Tigmaster, Profax, Tweco®, Bohler, Gullco, Harris, Elliotts, Prochoice Safety®, Universal Robots, Polysoude and Trade Tested®.*

Complete Array of Services – Your One Stop Welding Shop:

- **Sales:** Trained sales professionals offering a comprehensive range of cutting and welding equipment, consumables and accessories. Covering all welding processes and applications including: Plasma and Oxy Fuel Cutting & Gouging; Stud & Spot Welding; Welding Safety; Industry 4.0 Solutions; Welding Fume Management; Grinding and Abrasives; Specialty Hand Tools & Equipment; Automation including Cobot Welding.
- **Service:** An extensive team of highly trained and qualified service technicians and engineers, to service and repair the oldest of products to the latest of today's cutting-edge digital inverter technologies and Universal Robot, Cobot systems.

Additionally, performing annual AS1674 Compliance & Calibration testing and functional testing of flash back arrestors.
- **Hire:** Offering the largest rental/hire fleet of welding industry related equipment in southern Australia, over 1,000 products, a full range of cutting and welding power sources, engine driven welders, positioning/rotating equipment and many other products.

Cutting Edge Expertise: With many years of experience and knowledge of both local and global markets and industry best practices including new trends to Industry 4.0 digitalised and connected technologies, we have you covered. Providing the expert advice for all the latest compliance requirements, technologies, products and their technical applications.

- **Technical Support, Education, Training & Certification:** with our extended partner group, Australian Welding Solutions (AWS), we can provide welding procedure development, certification and education/training support services.
 - iiW Approved training body (ATB)
 - AWCRC Examination Centre with 3x Examiners
- **Consultation:** Offering independent consultation and shop floor audits to identify safety (including new welding fume regulations), quality, productivity and efficiency improvements to cutting and welding operations.



Continuous improvement & specialisation: At W.E.S.S. we continue to invest in training our people to provide the best, cutting edge advice & support for our customers.



* Brands listed are not owned by Global Welding Technologies Group Pty. Ltd.



WHY CHOOSE W.E.S.S.?

■ Superior Range of Brands & Products

At multiple price points, the largest offering in South Australia.

■ Complete Array of Services

Cutting/Welding and Metal Fabrication, it's what we do and we do it all - Sales, Service, Hire and Repair for all major industry brands.

■ Right Advice Technical Backup & Support

For your needs – get the right product at the right price, with ongoing backup and support.

■ Competent Trained Workforce

Knowledgeable on the industry, technologies, products, regulations and latest trends.

■ Major Accounts

We have the team of Industry experts on hand to drive productivity and global best practices, help improve shop floor safety, quality, productivity and efficiency combined with the largest fleet of rental /hire equipment in southern Australia to support project work.

■ We Come To You, or You Come To Us

With our fully stocked sales vans, boasting a comprehensive range of welding equipment, accessories and consumable products. They are on the road every single day so that you can keep doing what you do. Or you can come to us and browse our fully stocked showroom. With multiple price points across our extensive range of products, an in-store visit will allow you to explore and compare brands, technologies and processes.

INDUSTRIES & CLIENT PARTNERS

■ Today we have over 1000 account customers across a broad spectrum of industries in South Australia.

Our largest segments include: General Fabrication; Structural Steel Fabrication; Transport; Mining; Construction; Military Defence and Rural Farming.

■ Major customers include: BAE Systems (BAE); Australian Submarine Corporation (ASC); Liebherr Cranes; Samaras Engineers; BHP Roxby Downs; Monadelphous Group; MineTec; Kaeffer; Nyrtstar; Genis Steel.

ENVIRONMENTALLY RESPONSIBLE

We strive to be environmentally responsible by promoting the most efficient technologies that consume the least power to support lower carbon emissions. We promote lower fume solutions, reducing emissions but even more importantly protecting the health and safety of our welding industry operators.

INDUSTRY CERTIFICATIONS & ACCREDITATIONS

1. Trained & Certified Service & Repair agents:

WIA/ Miller; Cigweld/ESAB; Lincoln; Shindaiwa; LORCH; Soyer; Hypertherm; Polysoude; Universal Robots Cobots.

2. Trained & Certified Sales Representatives & Commercial Partners

- Locally and internationally trained to global industry best practices.
- AS 2214 & AS 1796 Cert 10 - Welding Supervisors.
- AS 1796 - Certified Welders – 1, 1E, 2, 3, 3E, 4, 5, 7, 8, 9.
- International Welding Specialist.
- International & Australia – Welding Inspectors.
- iiW International Welding Engineer (IWE), CEng & IWE.

OUR TRACK RECORD

We started nearly 40 years ago supporting local industry, growing to be the biggest Independent Welding Distributor in South Australia. We are passionate about our welding industry and our customers, striving to support and develop all by driving the latest global best practices for welding safety, quality, productivity and efficiency improvements. We are well positioned to support your business needs.

